

## Scaling Network Lead Entities Grantee Profile

Network Name: Massachusetts Association of Home Care Programs and Area Agencies on Aging

### Grant Goal:

Massachusetts Association of Home Care Programs (MHC), in partnership with twenty-eight Aging Services Access Points (ASAPs) and Area Agencies Aging (AAAs) will, in the course of this two-year project, lead a community integrated health network (CIHN) that will coordinate accessibility and delivery of services to address (SDOH) in historically underserved Massachusetts communities. The goal is to provide greater access to sustainable, universal, high-quality, integrated care for older adults and individuals with disabilities across Massachusetts, by establishing a single network lead entity (NLE) that allows health care entities to access services that address inequities and SDOH.

### Grant Partners:

- 28 Community-based organizations (CBOs), ASAPs, and AAAs
- Commonwealth Care Alliance
- Massachusetts Executive Office of Elder Affairs
- Senior Whole Health

**Award:** \$283,792

### Target Population:

Older adults, persons with disabilities, people of color, and underserved and marginalized

### Grant Objectives:

- 1) Create an administrative structure that improves access to long-term services and supports (LTSS).
- 2) Implement a health information exchange to improve administrative efficiency and effectiveness.
- 3) Adopt an evidence-based quality improvement program to measure health and social impact.
- 4) Develop products to address SDOH within a competitive pricing structure.

Anticipated outcomes include:

- 1) Access to long-term services and supports (LTSS).
- 2) Improve coordination of care and customer service through increased capacity for health information exchange.
- 3) Create no less than 6 performance measures for SDOH and health equity.
- 4) Develop no less than 5 products/services to address SDOH and health equity.

### Grant Summary:

MHC's role as the NLE is to drive evidence-based quality improvement, ensure continual analysis of consumer needs and deliverables, and coordinate the policies and procedures that guide the collection, analysis, and bidirectional sharing of consumer and program data, with the primary focus on improving consumer, caregiver, and community health outcomes. The ASAP/AAA network, serving in line with the No Wrong Door (NWD) System foundation, has incorporated into Administrative Services Unit LLC. (ASU) and delivers centralized and seamless LTSS based on solidified contract infrastructure. Through the NLE model, MHC/ASU will offer services and supports available through the network to contracted entities and will act as the fiscal agent to centralize network efforts. Their CIHN includes board members and officers with roles and responsibilities, staffing structure, detailed clinical integration and quality improvement plan, and identified needs to advance the business model.

ASU delivers a broad spectrum of the state's NWD access functions, based on a consumer-centered approach. Additionally, each ASAP/AAA brings extensive experience working with local health care systems.

As part of business development, MHC will use this grant to work with Health Management Associates and Ball Consulting to increase their capacity in operations, management of external markets, and partnership development.

This project will expand geographic coverage of the CIHN to a statewide level. The CIHN member agencies all have extensive experience as ASAPs and AAAs within their designated program services areas. Additional SDOH needs will be assessed through the Health-Related Social Needs (HSRN) Screening Tool, which will allow member agencies to meet the needs of individuals experiencing high levels of healthcare utilization, and/or have SDOH needs.

Planned activities for NLE enhancement will focus on:

- Leadership
- Finance
- Business Development
- Network Development and Support
- Network Administration

### Grant Contact:

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