

**Lifespan Respite Care Program
Competing Program Expansion Supplements
Moderator: Kevin Foley
May 5, 2016
1:00 pm CT**

Coordinator: Welcome and thank you for standing by. At this time all participants will be on listen-only until the question and answer session of today's conference, at which time you may press Star 1 to ask a question.

Today's conference is being recorded. If you have any objections please disconnect at this time. I'd now like to turn the meeting over to your host Mr. Kevin Foley. Sir you may begin.

Kevin Foley: Thanks so much (Amber). And I want to welcome all of you to this teleconference to discuss the funding opportunity announcement for fiscal year 2016's Lifespan Respite Care Program entitled **Competing Program Expansion Supplements**. The purpose of this call is to provide interested applicants with some background information on the program and walk through the announcement itself. We'll highlight the particular things you should pay close attention to while preparing your applications as well as answer any outstanding questions you may have.

As (Amber) mentioned this conference call is being recorded and a printed copy of today's transcript along with the audio recording and any questions

and answers at the end of the call will be available on ACL's Web site within a week or so. Feel free to mention that to any of your colleagues who may not have been able to attend today's call. So as many of you know my name is Kevin Foley and I lead the Lifespan Respite Care Program here at ACL which is seen to be one of ACL's pivotal programs designed to address the challenges caregivers and care recipients face throughout the course of their lives. Joining me today from ACL is (Victoria Wright). (Victoria) and I work together in the Center for Integrated Programs here at ACL. And she will be helping to support recipients of these competing program expansion supplements that we're here to talk about today.

In addition grantees are being supported by Christine Ramirez, a Grant Specialist from ACL's Office of Grants Management. Christine will be handling some of the business functions between ACL and the grantees that are selected. You can expect to interact with Christine on questions about budget reporting, drawing down funds, the payment management system and financial reporting. And Christine is one of ACL's top brand specialists so we're really fortunate to have her experience and her leadership working on this program.

Our call today is scheduled to go for about an hour but hopefully we won't need that much time. So without any further ado we'll jump into the funding opportunity document. And it might be helpful for you to have a copy in front of you as we discuss but it really isn't necessary. I hope to address any of your lingering questions in my overview of this opportunity but we will again open it up for questions at the end of the call and provide you an opportunity to ask anything that we haven't covered.

Just quickly our kind of broad agenda for today follows. It's going to be an overview of our opportunity we'll mention some of the key dates, eligibility

information and really how to apply. And then finally go over the criteria that your proposal will be screened and scored against before we open things up for questions.

Okay so based on the 2016 appropriation of \$3.36 million which is up actually from our typical appropriation of \$2.5 million ACL anticipates providing funding for six to ten grants with a federal funding level of up to \$150,000 per award for a 12 month project period. So ACL is providing this competitive opportunity to assist current grantees to further implement the requirements of the act with specific attention being paid to expanding and/or enhancing the delivery of respite services.

Eligible state agencies receiving funding under this announcement will be required to build upon the work begun through their 2014 long term sustainability grants under funding opportunity number HHS 2016, ACL-LI-0078 or sorry 2014 LI-0078. You all remember that one. As I mentioned ACL's goal like many of your program's goals is to expand access to respite services with our FY 26 – 2016 funding. And we're hoping to do that with a multipronged approach. First by providing funding for states who have never received a lifespan award before and who need time to build the infrastructure just as each of you did at one time.

We are using 2016 funds for this opportunity to expand access to respite services by investing in mature states with mature respite programs which can increase the volume of respite services provided to people across the lifespan. So we're prepared to award up to three new state grants. And as you may remember those awards are up to \$200,000 each for a three year project period. So we've set aside \$600,000 for that opportunity.

If however we've received poor or inadequate proposals or receive less than three applications then the remaining funding will be used to fund additional states under this competing program expansion supplement opportunity. So limited funds are available to support proposed projects and not all states that apply will be funded only those applications deemed to show the greatest likelihood of building on advancements made during the previous years of the Lifespan Respite program development will be selected for funding. So I hope that makes sense but again we can revisit it at the end if you have clarifying questions.

So let's just talk about the purpose of this specific opportunity that you're all here to learn about today. A primary focus of these one year competitive expansion supplements will be the provision of respite services to eligible populations and that inform the development of state lifespan respite programs and policies. So prospective applicants should examine the range of unmet respite needs in their state and propose how they will use these funds to focus on the direct provision of respite services to fill identified gaps in service delivery and address unmet respite needs of family caregivers across the lifespan.

Applicants will be expected to propose consumer level outcomes and describe how these outcomes will be measured and tracked for the people they will serve. You'll actually see that I'm pulling almost directly from the funding opportunity announcement what I'm sharing. You'll also notice that if you had the opportunity to read the funding opportunity there are some key themes mentioned multiple times that run throughout the document. This is absolutely intentional and these are things that you should be paying close attention to. And one of those themes is of course using the funds for direct provision of respite services. Another is that this funding should really be building upon your current grant. So make it clear in your application what you've

accomplished to date, what you expect to accomplish in year three and how you will use these additional funds to expand and enhance the delivery of respite services.

And then finally how will you track or measure what you've done? So again those are all critically important pieces to a successful proposal. And again your proposal needs to demonstrate each of the following which, you know, can be found on Page 3, number one the knowledge of service gaps and unmet needs. So this shows that you understand where the gaps exist, and who will be targeted, how your proposed approach will help fill those gaps.

The second piece is service delivery and delivery and methodology. By demonstrating your knowledge and understanding of your states current respite environment we expect that your proposal will describe how respite services will be delivered to fill gaps, how funds will be allocated across program and population groups, how funds will flow to service recipients and what type of service delivery model or payment mechanisms will be used. So this could be a new service delivery model or expanding upon a model that you've refined during the past few years of your 2014 Lifespan Respite Grant activities.

And then third finally the third that third component as I mentioned is the performance outcomes piece. As I mentioned Congress increased our appropriation for this program in 2016. And ACL continues to advocate for additional funding every year. As Congress and the administration are looking at expanding funding for the program they're of course interested in program and performance outcomes which as you know includes the cost benefit piece with particular attention paid to consumer level information regarding the impact of service delivery on consumers. So please make sure that their goals

in your proposal identify relevant outcomes and the approach you'll use to measure those outcomes.

Of course you're all familiar with and contributed to the measuring systems change in consumer outcomes document titled Recommendations for Developing Performance Metrics for State Lifespan Respite Programs which I believe may have first been shared at the learning symposium a few years back in Nashville but definitely was a focus of conversation during that learning symposium. I've included a link in the funding opportunity announcement to the ARCH site in that document where you can find recommendations for developing performance metrics. And again strongly encourage you to review this document and consider that information when designing this part of your proposal.

As we're kind of flowing through the document the funding opportunity announcement just wanted to touch again on the grants and subcontracts section so successful applicants -- this is on page 3 -- to this announcement may carry out the required activities directly or by grant to or contract with public or private entities. To do the nature of this program the state project director must maintain an active role in the management of this project. Applicants who propose conduit or pass through funding for another agency will be to lead the project will not be considered for funding this will likely be a non-issue because, you know, the same language was present in the 2014 funding opportunity announcement which again you are were awarded grants under.

However applicants under this funding announcement should clearly describe if necessary their processes for subcontracting specific activities under this program announcement especially where things have changed since 2014. Additional applicants should clearly describe the role of the project director

along with the stakeholder group that will guide the design and implementation of the use of these funds under your states lifespan respite program. And also required as part of your proposal -- and again it will be mentioned in your screening criteria which we'll touch upon briefly -- is your memorandum of understanding your agreements. Your memorandum of understanding your agreements regarding the joint responsibility for the eligible state agency lifespan respite program between the eligible agency and the public or private nonprofit state wide respite coalition must be in place and in effect at the time of application to this announcement. The document should outline the roles and responsibilities of each party to the memorandum and offer the opportunity for modification to the memorandum by all parties as project goals, objectives, and activities may change over the course of the project. Again a copy of this memorandum must be included as part of the application package.

I know you all are aware of this but it's important to reiterate as we move along through this funding opportunity document the need for collaboration with the ADRC No Wrong Door System in your state. It's really crucial in order to be reaching the broadest populations of eligible service recipients and assuring that you're attached to the states long term service and supports delivery system. So please make sure your application demonstrates the involved that you're involved with both the key stakeholders ranging from, you know, state and local organizations, to stakeholders across to the aging and disability spectrum as well as the Aging and Disability Resource Center No Wrong Door System and again in addition to your coalition partners.

So let's just take a quick break from the content portion of the call and make sure you're all aware of some of the key dates and times and be sure you're actually eligible for this opportunity. So first who can apply? Again only those grantees previously funded under the 2014 Lifespan Respite Care Program

entitled Building Long Term Sustainability in State Lifespan Respite Programs are eligible to apply for this - for funding under this funding opportunity announcement. Just to be very clear those states are Alabama, Colorado, Delaware, Iowa, Massachusetts, Montana Nebraska, Nevada, New York, North Carolina, Rhode Island, South Carolina, Tennessee, Texas, Virginia and Washington.

As we're kind of moving along at the top of the first page you'll see a couple of the key dates that you need to be aware of. First there's the due date for letters of intent. That due date is coming up rather quickly and it's actually May 17. So I was asked on the informational call for the new state grant, you know, what needs to be included as part of the letter of intent? I think the assumption was that this is a very formal activity. So I did share that this was not necessarily a formal document or a required formal document it's really something that I use as a planning tool in structuring the grants review and really the overall process.

So knowing ahead of time approximately how many applications we expect to receive allows me the ability to determine the number of grant reviewers I'll need as well as how to structure the review process in a way that assures notice of awards are sent out well in advance of the September 1 start date. So those can be sent by email or by fax. The fax number is 202-205-0414. And you can put that to my attention. The one thing I do ask is that if you do plan to fax in your letter of intent if you could shoot me a quick email or even give me a phone call just to let me know that I should go pick it up from the fax machine. My email is Kevin K-E-V-I-N dot foley - F-O-L-E-Y@acl.hhs.gov. Of course email is preferred but fax is fine as well again just give the quick heads up on that.

Okay, the second key date of course to mention is when are applications actually due? So they're actually due June 30 of 2016. So applications need to be submitted by 11:59 pm on June 30. They must be submitted electronically via grants.gov. And the Web sites www.grants.gov and www.G-R-A-N-T-S.gov. And this due date is nonnegotiable. Any applications received after this date will not be considered for funding.

So it may have been a few years since some of you have submitted applications for ACL grants so let me quickly review some key information regarding that. I believe on Page 6 of the funding opportunity announcement we provide some guidance on where to get the application package. Included on the bottom of Page 7 I believe is also my contact information. So really pages six and seven include some helpful information should you require assistance when using grants.gov or obtaining a DUNS number.

So I'll share that from time to time we've heard that there have been issues with grants.gov with respect to it either locking up or freezing during the time of submission. So this is why we recommend you don't wait until what is actually the 11th hour to submit your application. Should anything go awry we want you to make sure that you have time to resolve those issues and please do use the toll free number that's available in the funding opportunity I believe on Page 6 or seven to call for assistance. Unfortunately neither I nor ACL's Grants Office is able to assist with grants.gov issues because it's not our Web site. So that's why they have their - the toll free number that we've put in the funding opportunity.

While I'm the subject of grants.gov I just had a couple more things. If you're not already registered with grants.gov it's something you'd want to do - start now or in the very near future. And it may take a few days or potentially even a week to get completely registered and you don't really want to be trying to

do that at the same time as you're submitting your grant. If you're already registered with grants.gov please make sure your passwords have not expired. They need to be renewed annually if my memory serves me. Again I think we're just trying to eliminate any potential challenges that could come up at the time of your submission process.

Oh and also remember only certain authorized users can submit applications from your grants.gov account. It's important to make sure you know who in your agency can actually submit your application before you get to that deadline. So in speaking with our grants specialist here Christine Ramirez at ACL I was informed that for some applicants this process may be different than, you know, they have encountered in years past. So she recommends that everyone make sure they read those pages carefully. Christine highlighted specifically that with other funding opportunities in previous years and applicants submitting their proposal ran into trouble when they discovered that they were not the designated, Authorized Organization Representative or AOR for their agency. And they really had to scramble to get that application submitted on time.

So please use that grants.gov Web site to confirm who your agencies assigned AOR is. And Christine also shared that there is an abundance of additional resources here on that Web site. She specifically pointed out the section titled Applicants which is found at the top of the page I believe it may be a drop down and you can find in there some included templates which again can aid you in organizing your application and submission. The last thing on Page 7 and you'll get some additional information there on obtaining a DUNS number and registering at the Central Contractor Registry. And again just please make sure you're looking into that sooner than later because it can take some time if you don't already have that set up.

Starting on Page 8 again gives you the due date for letter of intent I mentioned earlier. This is optional but very much appreciated. The other thing I'll add is a letter of intent does not require you to submit an application. If you are thinking of submitting one and would like to, you know, send in your letter of intent we'd greatly appreciate it and if it turns out that this isn't an opportunity appropriate for you to apply for then that's absolutely fine as well. No harm no foul but it does help in the planning process. And there also is you will not be scored, you know, it won't count against you if you don't submit a letter of intent in coming for the opportunity either. Again it's just really to help me so I appreciate you guys submitting those.

So now we've covered kind of the purpose of the opportunity, some of the key dates who is eligible to apply and then how to go about applying. So let's just go over how your proposal will be reviewed and screened which will kind of point you in the right direction of what's important to focus on when designing your application. Another required component that I'll just mention too which all of you are familiar with is the cost sharing matching component. A description of that match can be seen on Page 5 it hasn't changed since 2014 so I'll let you all kind of read through that.

And again at the bottom of Page 5 and on to Page 6 discusses responsiveness and screening criteria. These again are things that have not changed very much since you would have applied for your 2014 opportunity but it is important because if you don't meet these criteria you're screened out and your application cannot even be reviewed. So all applications will go through an initial screening to verify that the applicant has - is one an eligible state agency as outlined, you know, in the program announcement.

So as long as you're applying if you're applying based on the - with the same agency who received the grant in 2014 you're all set there. And two have

included in the application package an MOU between that state agency and the statewide Respite Coalition Organization and then three finally that you do not propose conduit or pass through funding for another agency to lead this project.

So please don't propose a project that simply passes that funding on to another entity. We won't be able to, you know, fund those pass through projects. If you do decide to subcontract specific activities just be sure to clearly describe the process for this and how you as the grantee will continue to be in the lead role. And again applications that fail to meet all three of those criteria will not be reviewed and will not receive further consideration.

The next piece the application screening criteria is a little bit more technical in nature. It includes things as you know the, did the application arrive on time? Are the margins correct? Is the narrative, you know, within the limit of ten pages? Did the applicant use the correct font size? So again pay close attention to that and make sure that your application hits on all those points. If your application misses any of these technical criteria again it will not be reviewed.

So moving along Page 8 right at the bottom outlines the project narrative. So you all should be familiar with this understand that the project narrative is the most important part of this application since it will be used as the primary basis to determine whether or not your project meets the minimum requirements for grants under the authorizing statutes and the goals of this funding opportunity specifically. The project narrative should provide clear and concise description of your project. And I recommend that your project narrative include the following components that you see listed there. All of which need to be within the ten page limit so that includes the summary and abstract, problem statement, goals and objectives, proposed intervention,

special target populations in organizations, outcomes, project management, evaluation, dissemination and organization capability.

You know, again make the plug for you to pay close attention to that outcomes portion. Applicant goals should identify relevant outcomes that the state would like to measure and propose approaches. Applicant should describe how they plan to track the people being served with these funds as well as the impact on consumers. Successful applicants will describe how such data will be collected and presented and do so in concert with current efforts across the existing respite programs or funding streams.

So applicants may identify consumer level outcome measure or measures of their choosing or draw upon the measuring systems change in consumer outcomes document I referenced earlier. Again that I provided a link again I think in this section as well where this resource can be accessed on the ARCH Web site. And again you're encouraged to review that document and considering designing your application. So you all can read through the additional components of the narrative. Keep in mind that your budget workplan, letters of support don't count against your ten page narrative total.

Now let's see Page 12 outlines submission dates and times and some information on letters of commitment and now Page 13 and 14 starts the criteria that reviewers will be using when scoring your application. So after the application deadline are grants office compiles each proposal and within three days these are available to reviewers. An independent review panel of at least three individuals will evaluate applications that pass the screening and meet the responsiveness criteria. These reviewers are experts in the field and are drawn from academic institutions, nonprofit organizations, state and local government as well as federal government agencies.

So based on the application review criteria outlined in this section the reviewers will comment on and score applications focusing their comments and scoring decisions on the identify criteria. Specifically of note for applicants is that reviewers will use scoring forms that contain each of the questions across each of these five sections. I would recommend that you assure your proposal addresses the questions laid out in this section.

Reviewers will have about two weeks to conduct their reviews. In general we anticipate conducting the review panels just after we receive applications but it may require too push it back a few days because of the Fourth of July holiday. We try to provide two weeks because we want to make sure that the results of the review are clear and that we've identified who the successful applicants have been and that notifications are able to be set up well ahead of our start date of September 1.

Final award decisions will be made by the administrator here at ACL Kathy Greenlee. And in making these decisions the administrator will take into consideration's the recommendations of the review panel, reviews for programmatic and grants management compliance, the reasonableness of estimated and of the estimated cost to the government considering the available funding and anticipated results and the likelihood that the proposed project will result in the benefits expected.

Actual award amounts will vary yes will vary based on the amount - on the availability of federal funds and successful applicants may be asked to revise their proposals based on a smaller than requested award. Funds may be available under this announcement shall be used to supplement and must not supplant other federal state and local funds available for respite care services which is again why we've mentioned that the activities proposed under this funding opportunity need to really build off of the first two years of your 2014

grant as well as what's proposed under your third and final year of that project.

So that really just brings us to the end of my portion of the call. I'd like to ask the operator to open the lines for questions. I believe you'd need to hit Star 1 to ask a question. And any questions we receive will as I mentioned before be posted to the ACL Web site under Funding Opportunities and under the specific opportunity along with the audio recording and a copy of the transcript but I'll turn it back to you (Amber).

Coordinator: Thank you. You are correct. If you'd like to ask a question please press Star 1. You'll be prompted to record your name. Please be sure to unmute your phone. Once again if you'd like to ask a question please press Star 1 and record your name. And we'll pause for just a moment to allow those questions to start coming through. And our first question comes from (Liz Havener). Your line is open.

(Liz Havener): Thank you. I have a question about the memorandum of understanding. We currently have one in place for our Virginia Caregiver Coalition. Do I need to get a new one in place because the one I currently have is that sufficient?

Kevin Foley: That's a great question (Liz). So many of you guys probably have the same - may have the same agreements as you've had since 2014 and nothing has changed. We want to make sure that if something has changed it's reflected in an updated memorandum of understanding. What would be acceptable is the copy of your '14 memorandum of understanding and just with a new date and signature on that to make sure that the coalition is aware of this additional opportunity that the grantee is pursuing and that the MOU is still live or active. Does that make sense (Liz)?

(Liz Havener): Yes, thank you.

Kevin Foley: No problem.

Coordinator: Our next question comes from (Peggy Spalding). Your line is open.

(Peggy Spalding): Good afternoon. My question is in the grant it says that we must do direct provision of respite services. In the definition of respite services direct provision does that include education and training?

Kevin Foley: So I understand I think where you're going because there is with the provision of training that can also kind of double as respite for caregivers. We're looking for you to basically build on whatever particular delivery model you might have for respite services. So if your particular state has the strategy that they have been able to provide respite for caregivers in their state is through a training then you may want to include that in your proposal but in many other cases it may be through a particular voucher system or a combination thereof. So I think the proposals need to really outline how you've done this to date again through that 2014 opportunity and even prior to that so how it exists currently and then how these funds will be used to expand upon that and create a larger volume for the receipt of respite services. Does that help (Peggy)?

(Peggy Spalding): Yes, thank you Kevin.

Kevin Foley: No problem.

Coordinator: Our next question comes from (Lee Schroeder). Your line is open.

(Lee Schroeder): Hi. I have a question about the MOU. Our respite coalition was recently formalized in statute here in Texas and is now operated by the Department of Aging and Disability Services. Obviously it wouldn't be appropriate for us to create a MOU with ourselves. Is there some other form of documentation that you want in this circumstance?

Kevin Foley: Yes, that's a great question. I think it's also possibly a unique situation to your state (Lee) in that things have changed since 2014 or since the last MOU had come in. So I think within the parameters of a statewide coalition as long as if that entity still fits that role then they would be the entity that you would want to make sure that you have documentation of that particular coalition. It may be something that we can address off line for your particular scenario to make sure that if you are choosing to apply that you won't be screened out through that particular screening criteria that we mentioned earlier - but I do think it's a unique situation. And if it's not please, please others do chime in.

(Lee Schroeder): Thank you so much.

Coordinator: Okay. Our next question comes from (Megan Basket). Your line is open.

(Megan Basket): Thank you. On Page 3 of the guideline when you talk about using the data across collected data across all funding streams so if we receive funds from different sources whether it's local foundations or there's other state money and things like that, that provide say respite services that same collection policy has to be applied to all of those funding screens or just the funding that is received through this grant itself?

Kevin Foley: Just maybe could you mention where on the page you were looking for? I just flipped to Page 3.

(Megan Basket): It's in the - right after number three that next little paragraph right above grants and subgrant contracts.

Kevin Foley: Right. So it kind of goes to a couple different points one being that we – we're not trying to duplicate anything that's already occurring so you want to make sure how did this fit into the larger vision for your lifespan respite program. So you'll need to describe how this information that's going to be collected is going to be something that's done that aligns with, you know, the things that you're already collecting through other respite programs or if it's a different funding stream that, you know, funds respite activities they – that the information that you're collecting there. Does that make sense?

(Megan Basket): It's just that it aligns. It doesn't necessarily need to be the same but it needs to be taken into consideration.

Kevin Foley: Absolutely. I think we want to make sure that these - all of this is working towards, you know, the same direction same goal...

(Megan Basket): Okay.

Kevin Foley: ...if that makes sense.

(Megan Basket): Yes it does. Thank you.

Kevin Foley: Good, thanks.

Coordinator: And once again as a reminder if you would like to ask a question please press Star 1 and record your name. And we do have a question one moment.

Kevin Foley: Sure.

Coordinator: And this question comes from (Kathy Miller). Your line is open.

(Kathy Miller): Yes. I was wondering if some - if it would be allowable for some of the grant funds to be used for language translation of outreach materials to target specific population?

Kevin Foley: (Kathy), good question. I think that's not necessarily the intent of these particular funds. One of the things that it may be something that you guys had proposed under your 2014 grant for, you know, maybe your third year of funding. There is an opportunity to - I would say there's a little bit more flexibility in that FY '14 opportunity then there is with this particular funding opportunity which is again more targeted at direct service provision.

(Kathy Miller): Okay, thank you.

Coordinator: And now we'll move on to (Cheryl Smith). Your line is open.

(Cheryl Smith): Yes. I just wanted to make sure I understood clearly, is the funds you're talking about in this grant cycle limited to only expanding what was already outlined in '14 funding or if we have other service delivery ideas too, you know, enhance getting respite into these target populations that are under or not served can you introduce any new concepts at the same time? Did you hear that?

Coordinator: Are you on mute? We're not hearing you Mr. Foley?

(Cheryl Smith): I'm not hearing anything. Is it on my end or...

Coordinator: No. Are you hearing me ma'am?

(Cheryl Smith): I am.

Coordinator: Okay, one moment. I'm going to ask everyone please stand by for just a moment. It'll just be one moment. Mr. Foley has rejoined us.

Kevin Foley: I'm sorry when I got cut off or dropped there I believe (Cheryl) had a question.

Coordinator: Yes (Cheryl) you're still - you still have an open line if you want to repeat your question.

(Cheryl Smith): Okay, thank you. I was asking about the new funding and if we had ideas that could address some of the gap populations that were not identified in the '14 funding could we add new approaches or is it simply an expansion of the ideas currently funded in '14?

Kevin Foley: So it's not just the ideas but the actual delivery of services to meet those identified gaps. So if you for instance I think we gave an example just earlier about a particular delivery model that you have been using and you decided that you know what you'd like to use a different delivery model. That makes sense as long as it's about the services that are being delivered through the alternative model.

If you, you know, had last year served, you know, provided services for, you know, 50 caregivers. And through this funding we're going to use the same model and expand that to 100, you know, that's one direction I think you could be taking, so it's expand and enhance. You could be enhancing that and making maybe it more widely available as well for a different part of the state.

So I think there's a variety of different directions you can be going here but all of those need to be about service delivery. So does that help (Cheryl)?

(Cheryl Smith): Yes, thank you.

Kevin Foley: No problem, and my apologies for the technical difficulty there.

Coordinator: Okay. We do have another question coming through. This question comes from (Peggy Spalding). Your line is open.

(Peggy Spalding): Hi. I just have one other question. Since we're expanding on the current grant and doing the direct services from the current grant do we need to contract with the same entity that was doing that service under the current grant? Do you understand what I'm asking?

Kevin Foley: Yes. I believe so. I think what you'll need to do I think in your development of your proposal again is look at your current service delivery model. And if you were contracting with a particular entity, you know, making sure that's explained that you've worked with that entity. And then if you're going to choose to go in a different direction because your third year of funding might also still be channeled towards that contracted entity I think you just need to explain that we're going to take this in a different direction to again be able to reach more consumers or more caregivers. Does that make sense?

(Peggy Spalding): Yes. So it's not a requirement that we use the same contractor?

Kevin Foley: Right. I mean this in a sense be expanding I would imagine on the numbers of individuals receiving respite services. And then I think the mechanism, you know, having multiple more than one service delivery system can absolutely make sense within a state.

(Peggy Spalding): Okay, thanks.

Coordinator: Okay. Once again as a reminder if you would like to ask a question please press Star 1 and record your name. We'll pause for just a moment again to allow those to come through.

Kevin Foley: Thank you. And just to add on that we want to make sure that whatever you are proposing here does complement the activities that you're currently working with under your FY '14 grant moving into that third year.

Coordinator: We do have another question it looks like from (Megan Basket). Your line is open.

(Megan Basket): Thank you. My question is with this expansion of services ideally the bulk of the funds go toward the family caregivers but it does take staff time to operate the program and so therefore it would take a certain percentage. And I just wanted to get your take on the staffing and relevant to the service provision?

Kevin Foley: Absolutely. I know under the budgets and work plans that you guys have submitted through your '14 grants there was some project management included in that. This again we're kind of building on the work that's already been done. So this would be an additional I guess amount of work in some cases, in some cases it may be that you're ultimately channeling this funding through the current model that you have and it's really just channeling more funding it's creating more access to services for individuals as opposed to, you know, more work at the management level. So I wouldn't anticipate seeing that this is as heavily - that funding is, you know, is heavily targeted towards personnel as it would have been may be in your three year FY '14

grant. Because again we're really building off of the infrastructure that you guys have already put in place.

(Megan Basket): Thank you.

Coordinator: And again as a reminder if you'd like to ask a question please press Star 1 and record your name. We have no other questions coming through at this time.

Kevin Foley: Excellent. Well thank you so much (Amber) for facilitating the Q&A. As I did mention earlier on the call we will be posting the recording of this particular training which unfortunately might mean that you have to suffer through that little break while I stepped off the line accidentally. But that will be there as long - as well as the transcript, the recording and the FAQ will be on the ACL Web site under funding opportunities. And you'll scroll down to find this opportunity. I just wanted to thank everyone for their time today and keep up the great work and look forward to seeing some of your proposals coming in as well as your letters of intent. So thank you very much and have a great day.

Coordinator: Thank you. That concludes today's conference. Thank you for participating. You may now disconnect.

END