**Business Acumen Network Profile**

**Network Location**
Danvers, MA

**Network Name**
The Greater North Shore Link

**Network Structure Type**
We are an incorporated entity that has established— and continues building – a network of community partners in an effort to create a true community-based integrated care organization that delivers person-driven planning and supports, and both meaningful access to, as well as effective coordination of, the fullest range of community resources for promoting improved health outcomes and overall community livability.

**Contract Prospects**
- Blue Cross/Blue Shield
- United Health Care
- Commonwealth Care Alliance
- Lahey Hospital System
- All Care Visiting Nurse Association

**Potential Target Population**
Elders and adults with disabilities, many of whom will have multiple chronic conditions and a significant number of whom will be dually eligible.

**Potential Service(s) and/or Service Package**
- Enhanced Long Term Support Services Coordination (includes ongoing coaching, behavior health and mobility management capacities)
- Mobility Management
- Health Self-Management / Evidence-Based programming including new Falls Risk prevention programs, Tai-Chi, Depression, etc.
- Disability Awareness Training
- Person-Driven Planning and Service Delivery
- Care Transitions Management

**Collaborative Partners**

**MA Collaborative Partners:**
- Greater Lynn Senior Services
- Independent Living Center of the North Shore and Cape Ann
- North Shore Elder Services
- SeniorCare
- Element Care
- North Shore Career Center
Partner Agencies:

- All Care VNA and Hospice
- Associated Home Care
- Bayada Home Care
- Bridgewell
- CareDimensions
- Caregiver Homes
- Center for Addictive Behaviors
- Commonwealth Care Alliance
- COP Amputee Association
- Eliot Mental Health Services
- Essex Park Rehabilitation and Skilled Nursing Facility & Peabody Glen HCC
- Hathorne Hill
- Lahey Hospital System
- Lynn Community Health Center
- Natale Company and Safety Care
- Neighborhood Legal Services
- Northeast Independent Living Program
- Northeast Justice Center
- North Shore Arc
- Pondview Lodge ADH
- Senior Resources

**Site Lead/ACL Liaison**

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