

# **Business Acumen Network Profile**

### **Network Location**

Indianapolis, IN

## **Network Name**

Indiana Aging Alliance, LLC, a subsidiary of the Indiana Association of Area Agencies on Aging

## **Network Structure Type**

We created the Indiana Aging Alliance, LLC, in June 2014 as a wholly owned subsidiary of the IAAAA trade association. This facilitated participation by two of our 16 members who are university affiliates, and may have had barriers to LLC ownership.

#### **Contract Prospects**

Statewide, we currently targeting Indiana managed care entities contracted with Indiana Medicaid:

- 1. Anthem
- 2. MHS (Centene)
- 3. MDWise

Individual AAA members have relationships with local hospitals, ACOs, etc., that we may be able to leverage.

## **Potential Target Population**

Statewide, we are currently focused on Indiana Medicaid populations under management with the three MCEs. Indiana Medicaid currently does not have duals management program. Individual AAA members have relationships with local hospitals, ACOs, etc., that we may be able to leverage to other populations.

## Potential Service(s) and/or Service Package

The primary services we have capacity to offer statewide are:

- 1. LTSS / HCBS service coordination and management
- 2. In-home assessment
- 3. Care transitions services
- 4. Evidence based healthy aging programs
- 5. LTSS options counseling and navigation
- 6. Caregiver support

#### **Collaborative Partners**

- Northwest Indiana Community Action Corporation
- REAL Services, Inc.
- Aging and In-Home Services of Northeast Indiana, Inc.
- Area IV Agency on Aging & Community Action Programs, Inc.
- Area Five Agency on Aging and Community Services, Inc.
- LifeStream Services, Inc.
- Area 7 Agency on Aging and Disabled West Central Indiana Economic Development District, Inc.
- CICOA Aging and In-Home Solutions

- Area 9 In-Home and Community Services Agency
- Area 10 Agency on Aging
- Thrive Alliance
- LifeTime Resources, Inc.
- Generations Vincennes University Statewide Services
- LifeSpan Resources, Inc.
- Hoosier Uplands / Area 15 Agency on Aging and Disability Services
- SWIRCA & More

## Site Lead/ACL Liaison

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